

Summary

Current Year's Date	Day of the Week	Last Year's Date	Last Year's Sales	This Year's Sales	Sales % Chg vs. Last Year	This Year's Transaction Count	Transaction Count % Chg	Labor Hours Used	Benchmark Hours	Labor Cost Opportunity \$	Labor Cost Opportunity %	Actual Labor Cost %
9/1/2019	Sunday	9/2/2018	\$0.00	\$0.00	0.00%	0	0.00%	0.00	0.00	\$0.00	0.00%	0.00%
9/2/2019	Monday	9/3/2018	\$8,150.91	\$15,363.11	88.48%	1295	76.43%	258.98	243.67	\$205.46	1.34%	22.62%
9/3/2019	Tuesday	9/4/2018	\$17,996.60	\$19,633.84	9.09%	1951	2.79%	294.03	299.11	(\$68.11)	-0.35%	20.09%
9/4/2019	Wednesday	9/5/2018	\$19,200.09	\$19,520.05	1.66%	1933	-5.71%	288.87	297.63	(\$117.61)	-0.60%	19.86%
9/5/2019	Thursday	9/6/2018	\$18,241.38	\$19,977.45	9.51%	2122	4.43%	308.55	303.57	\$66.83	0.33%	20.72%
9/6/2019	Friday	9/7/2018	\$18,920.96	\$20,512.01	8.40%	2079	3.07%	317.42	310.51	\$92.69	0.45%	20.76%
9/7/2019	Saturday	9/8/2018	\$19,801.73	\$26,538.24	34.01%	1904	11.87%	332.88	388.73	(\$749.41)	-2.82%	16.83%
Week 1: Totals to Date			\$102,311.67	\$121,544.70	18.80%	11284	8.16%	1,800.73	1,843.22	(\$570.15)	-0.47%	19.88%
9/8/2019	Sunday	9/9/2018	\$0.00	\$0.00	0.00%	0	0.00%	3.25	0.00	\$43.61	0.00%	0.00%
9/9/2019	Monday	9/10/2018	\$15,623.53	\$18,094.52	15.81%	1909	7.13%	279.60	279.13	\$6.34	0.04%	20.73%
9/10/2019	Tuesday	9/11/2018	\$16,569.02	\$21,478.33	29.62%	2007	8.49%	301.43	323.05	(\$290.08)	-1.35%	18.83%
9/11/2019	Wednesday	9/12/2018	\$17,362.38	\$20,334.74	17.11%	2103	8.23%	297.98	308.21	(\$137.19)	-0.67%	19.66%
9/12/2019	Thursday	9/13/2018	\$17,261.62	\$22,588.84	30.86%	2242	20.80%	323.07	337.47	(\$193.23)	-0.86%	19.19%
9/13/2019	Friday	9/14/2018	\$17,161.16	\$24,398.39	42.17%	2154	13.37%	315.15	360.96	(\$614.64)	-2.52%	17.33%
9/14/2019	Saturday	9/15/2018	\$20,040.64	\$26,797.77	33.71%	1953	9.97%	370.83	392.10	(\$285.40)	-1.07%	18.57%
Week 2: Totals to Date			\$104,018.35	\$133,692.59	28.53%	12368	11.35%	1,891.31	2,000.91	(\$1,470.59)	-1.10%	18.98%
9/15/2019	Sunday	9/16/2018	\$0.00	\$0.00	0.00%	0	0.00%	2.50	0.00	\$33.54	0.00%	0.00%
9/16/2019	Monday	9/17/2018	\$16,088.21	\$19,002.06	18.11%	1980	16.88%	284.83	290.91	(\$81.51)	-0.43%	20.11%
9/17/2019	Tuesday	9/18/2018	\$19,151.57	\$22,044.28	15.10%	2045	2.15%	319.58	330.40	(\$145.12)	-0.66%	19.45%
9/18/2019	Wednesday	9/19/2018	\$17,425.44	\$19,523.67	12.04%	2055	3.11%	315.57	297.68	\$240.02	1.23%	21.69%
9/19/2019	Thursday	9/20/2018	\$17,710.89	\$20,823.88	17.57%	2150	6.86%	287.52	314.56	(\$362.83)	-1.74%	18.53%
9/20/2019	Friday	9/21/2018	\$19,273.03	\$23,218.40	20.47%	2306	13.54%	326.43	345.64	(\$257.71)	-1.11%	18.86%
9/21/2019	Saturday	9/22/2018	\$20,625.34	\$25,723.96	24.72%	1919	7.03%	343.45	378.16	(\$465.80)	-1.81%	17.91%
Week 3: Totals to Date			\$110,274.48	\$130,336.25	18.19%	12455	8.07%	1,879.88	1,957.34	(\$1,039.41)	-0.80%	19.35%
9/22/2019	Sunday	9/23/2018	\$0.00	\$0.00	0.00%	0	0.00%	3.12	0.00	\$41.82	0.00%	0.00%
9/23/2019	Monday	9/24/2018	\$15,632.45	\$18,742.91	19.89%	1920	12.15%	279.53	287.54	(\$107.49)	-0.57%	20.01%
9/24/2019	Tuesday	9/25/2018	\$16,127.41	\$19,844.20	23.04%	1963	12.49%	292.55	301.84	(\$124.65)	-0.63%	19.78%
9/25/2019	Wednesday	9/26/2018	\$16,544.34	\$20,815.01	25.81%	2178	15.30%	299.98	314.44	(\$194.00)	-0.93%	19.34%
9/26/2019	Thursday	9/27/2018	\$18,656.50	\$21,147.08	13.34%	2230	16.21%	307.88	318.75	(\$145.84)	-0.69%	19.54%
9/27/2019	Friday	9/28/2018	\$20,047.75	\$23,050.14	14.97%	2304	6.32%	329.68	343.46	(\$184.80)	-0.80%	19.19%
9/28/2019	Saturday	9/29/2018	\$19,145.45	\$26,778.35	39.86%	2061	14.50%	331.52	391.85	(\$809.57)	-3.02%	16.61%
Week 4: Totals to Date			\$106,153.90	\$130,377.69	22.82%	12656	12.68%	1,844.26	1,957.88	(\$1,524.53)	-1.17%	18.98%
9/29/2019	Sunday	9/30/2018	\$0.00	\$0.00	0.00%	0	0.00%	2.82	0.00	\$37.79	0.00%	0.00%
9/30/2019	Monday	10/1/2018	\$16,786.28	\$17,673.72	5.28%	1941	8.62%	286.50	273.66	\$172.22	0.97%	21.75%
Week 5: Totals to Date			\$16,786.28	\$17,673.72	5.29%	1941	8.62%	289.32	273.66	\$210.01	1.19%	21.97%
Month: Totals to Date			\$439,544.68	\$533,624.95	21.40%	50704	10.03%	7,705.51	8,033.03	(\$4,394.66)	-0.82%	19.38%

DayTrack Report

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JATesting

Restaurant: 02693 - George Washington FSU

Sales

Current Year's Date	Day of the Week	Last Year's Date	Last Year's Sales	This Year's Sales	Sales \$ Chg vs. Last Year	Sales % Chg vs. Last Year	This Year's Sales Goal	Actual vs. Goal \$	Actual vs. Goal %	This Year's Sales Forecast	Actual vs. Forecast \$	Actual vs. Forecast %
9/2/2019	Monday	9/3/2018	\$8,150.91	\$15,363.11	\$7,212.20	88.48%	\$0.00	\$0.00	0.00%	\$16,846.19	(\$1,483.08)	-8.80%
9/3/2019	Tuesday	9/4/2018	\$17,996.60	\$19,633.84	\$1,637.24	9.09%	\$0.00	\$0.00	0.00%	\$20,906.13	(\$1,272.29)	-6.09%
9/4/2019	Wednesday	9/5/2018	\$19,200.09	\$19,520.05	\$319.96	1.66%	\$0.00	\$0.00	0.00%	\$21,824.29	(\$2,304.24)	-10.56%
9/5/2019	Thursday	9/6/2018	\$18,241.38	\$19,977.45	\$1,736.07	9.51%	\$0.00	\$0.00	0.00%	\$20,413.75	(\$436.30)	-2.14%
9/6/2019	Friday	9/7/2018	\$18,920.96	\$20,512.01	\$1,591.05	8.40%	\$0.00	\$0.00	0.00%	\$21,865.32	(\$1,353.31)	-6.19%
9/7/2019	Saturday	9/8/2018	\$19,801.73	\$26,538.24	\$6,736.51	34.01%	\$0.00	\$0.00	0.00%	\$22,882.23	\$3,656.01	15.98%
Week 1: Totals to Date			\$102,311.67	\$121,544.70	\$19,233.03	18.80%	\$0.00	\$0.00	0.00%	\$124,737.91	(\$3,193.21)	-2.56%
9/9/2019	Monday	9/10/2018	\$15,623.53	\$18,094.52	\$2,470.99	15.81%	\$0.00	\$0.00	0.00%	\$19,774.76	(\$1,680.24)	-8.50%
9/10/2019	Tuesday	9/11/2018	\$16,569.02	\$21,478.33	\$4,909.31	29.62%	\$0.00	\$0.00	0.00%	\$21,378.80	\$99.53	0.47%
9/11/2019	Wednesday	9/12/2018	\$17,362.38	\$20,334.74	\$2,972.36	17.11%	\$0.00	\$0.00	0.00%	\$20,127.65	\$207.09	1.03%
9/12/2019	Thursday	9/13/2018	\$17,261.62	\$22,588.84	\$5,327.22	30.86%	\$0.00	\$0.00	0.00%	\$21,059.73	\$1,529.11	7.26%
9/13/2019	Friday	9/14/2018	\$17,161.16	\$24,398.39	\$7,237.23	42.17%	\$0.00	\$0.00	0.00%	\$27,031.44	(\$2,633.05)	-9.74%
9/14/2019	Saturday	9/15/2018	\$20,040.64	\$26,797.77	\$6,757.13	33.71%	\$0.00	\$0.00	0.00%	\$32,683.79	(\$5,886.02)	-18.01%
Week 2: Totals to Date			\$104,018.35	\$133,692.59	\$29,674.24	28.53%	\$0.00	\$0.00	0.00%	\$142,056.17	(\$8,363.58)	-5.89%
9/16/2019	Monday	9/17/2018	\$16,088.21	\$19,002.06	\$2,913.85	18.11%	\$0.00	\$0.00	0.00%	\$22,888.74	(\$3,886.68)	-16.98%
9/17/2019	Tuesday	9/18/2018	\$19,151.57	\$22,044.28	\$2,892.71	15.10%	\$0.00	\$0.00	0.00%	\$23,446.12	(\$1,401.84)	-5.98%
9/18/2019	Wednesday	9/19/2018	\$17,425.44	\$19,523.67	\$2,098.23	12.04%	\$0.00	\$0.00	0.00%	\$22,069.67	(\$2,546.00)	-11.54%
9/19/2019	Thursday	9/20/2018	\$17,710.89	\$20,823.88	\$3,112.99	17.57%	\$0.00	\$0.00	0.00%	\$23,301.68	(\$2,477.80)	-10.63%
9/20/2019	Friday	9/21/2018	\$19,273.03	\$23,218.40	\$3,945.37	20.47%	\$0.00	\$0.00	0.00%	\$25,016.88	(\$1,798.48)	-7.19%
9/21/2019	Saturday	9/22/2018	\$20,625.34	\$25,723.96	\$5,098.62	24.72%	\$0.00	\$0.00	0.00%	\$31,227.70	(\$5,503.74)	-17.62%
Week 3: Totals to Date			\$110,274.48	\$130,336.25	\$20,061.77	18.19%	\$0.00	\$0.00	0.00%	\$148,132.46	(\$17,614.54)	-11.91%
9/23/2019	Monday	9/24/2018	\$15,632.45	\$18,742.91	\$3,110.46	19.89%	\$0.00	\$0.00	0.00%	\$23,390.28	(\$4,647.37)	-19.87%
9/24/2019	Tuesday	9/25/2018	\$16,127.41	\$19,844.20	\$3,716.79	23.04%	\$0.00	\$0.00	0.00%	\$23,825.31	(\$3,981.11)	-16.71%
9/25/2019	Wednesday	9/26/2018	\$16,544.34	\$20,815.01	\$4,270.67	25.81%	\$0.00	\$0.00	0.00%	\$21,438.96	(\$623.95)	-2.91%
9/26/2019	Thursday	9/27/2018	\$18,656.50	\$21,147.08	\$2,490.58	13.34%	\$0.00	\$0.00	0.00%	\$21,315.00	(\$167.92)	-0.79%
9/27/2019	Friday	9/28/2018	\$20,047.75	\$23,050.14	\$3,002.39	14.97%	\$0.00	\$0.00	0.00%	\$23,746.04	(\$695.90)	-2.93%
9/28/2019	Saturday	9/29/2018	\$19,145.45	\$26,778.35	\$7,632.90	39.86%	\$0.00	\$0.00	0.00%	\$23,417.56	\$3,360.79	14.35%
Week 4: Totals to Date			\$106,153.90	\$130,377.69	\$24,223.79	22.82%	\$0.00	\$0.00	0.00%	\$137,133.15	(\$6,755.46)	-4.93%
9/30/2019	Monday	10/1/2018	\$16,786.28	\$17,673.72	\$887.44	5.28%	\$0.00	\$0.00	0.00%	\$19,231.45	(\$1,557.73)	-8.10%
Week 5: Totals to Date			\$16,786.28	\$17,673.72	\$887.44	5.29%	\$0.00	\$0.00	0.00%	\$19,243.95	(\$1,557.73)	-8.10%
Month: Totals to Date			\$439,544.68	\$533,624.95	\$94,080.27	21.40%	\$0.00	\$0.00	0.00%	\$571,303.64	(\$37,484.52)	-6.56%

Transaction Count

Current Year's Date	Day of the Week	Last Year's Date	Sales % Chg vs. Last Year	Last Year's Transaction Count	This Year's Transaction Count	Transaction Count # Chg	Transaction Count % Chg
9/2/2019	Monday	9/3/2018	88.48%	734	1295	561	76.43%
9/3/2019	Tuesday	9/4/2018	9.09%	1898	1951	53	2.79%
9/4/2019	Wednesday	9/5/2018	1.66%	2050	1933	-117	-5.71%
9/5/2019	Thursday	9/6/2018	9.51%	2032	2122	90	4.43%
9/6/2019	Friday	9/7/2018	8.40%	2017	2079	62	3.07%
9/7/2019	Saturday	9/8/2018	34.01%	1702	1904	202	11.87%
Week 1: Totals to Date			18.80%	10433	11284	851	8.16%
9/9/2019	Monday	9/10/2018	15.81%	1782	1909	127	7.13%
9/10/2019	Tuesday	9/11/2018	29.62%	1850	2007	157	8.49%
9/11/2019	Wednesday	9/12/2018	17.11%	1943	2103	160	8.23%
9/12/2019	Thursday	9/13/2018	30.86%	1856	2242	386	20.80%
9/13/2019	Friday	9/14/2018	42.17%	1900	2154	254	13.37%
9/14/2019	Saturday	9/15/2018	33.71%	1776	1953	177	9.97%
Week 2: Totals to Date			28.53%	11107	12368	1261	11.35%
9/16/2019	Monday	9/17/2018	18.11%	1694	1980	286	16.88%
9/17/2019	Tuesday	9/18/2018	15.10%	2002	2045	43	2.15%
9/18/2019	Wednesday	9/19/2018	12.04%	1993	2055	62	3.11%
9/19/2019	Thursday	9/20/2018	17.57%	2012	2150	138	6.86%
9/20/2019	Friday	9/21/2018	20.47%	2031	2306	275	13.54%
9/21/2019	Saturday	9/22/2018	24.72%	1793	1919	126	7.03%
Week 3: Totals to Date			18.19%	11525	12455	930	8.07%
9/23/2019	Monday	9/24/2018	19.89%	1712	1920	208	12.15%
9/24/2019	Tuesday	9/25/2018	23.04%	1745	1963	218	12.49%
9/25/2019	Wednesday	9/26/2018	25.81%	1889	2178	289	15.30%
9/26/2019	Thursday	9/27/2018	13.34%	1919	2230	311	16.21%
9/27/2019	Friday	9/28/2018	14.97%	2167	2304	137	6.32%
9/28/2019	Saturday	9/29/2018	39.86%	1800	2061	261	14.50%
Week 4: Totals to Date			22.82%	11232	12656	1424	12.68%
9/30/2019	Monday	10/1/2018	5.28%	1787	1941	154	8.62%
Week 5: Totals to Date			5.29%	1787	1941	154	8.62%
Month: Totals to Date			21.40%	46084	50704	4620	10.03%

Labor

Current Year's Date	Day of the Week	Last Year's Date	This Year's Sales	Sales % Chg vs. Last Year	Labor Hours Used	Benchmark Hours	Hours Difference	Labor Cost Opportunity \$	Labor Cost Opportunity %	Actual Productivity Rate	Benchmark Productivity Rate	Average Wage Rate	Actual Labor Cost %
9/1/2019	Sunday	9/2/2018	\$0.00	0.00%	0.00	0.00	0.00	\$0.00	0.00%	0.00	0.00	\$0.00	0.00%
9/2/2019	Monday	9/3/2018	\$15,363.11	88.48%	258.98	243.67	15.31	\$205.46	1.34%	59.32	63.05	\$13.42	22.62%
9/3/2019	Tuesday	9/4/2018	\$19,633.84	9.09%	294.03	299.11	-5.08	(\$68.11)	-0.35%	66.77	65.64	\$13.42	20.09%
9/4/2019	Wednesday	9/5/2018	\$19,520.05	1.66%	288.87	297.63	-8.77	(\$117.61)	-0.60%	67.57	65.58	\$13.42	19.86%
9/5/2019	Thursday	9/6/2018	\$19,977.45	9.51%	308.55	303.57	4.98	\$66.83	0.33%	64.75	65.81	\$13.42	20.72%
9/6/2019	Friday	9/7/2018	\$20,512.01	8.40%	317.42	310.51	6.91	\$92.69	0.45%	64.62	66.06	\$13.42	20.76%
9/7/2019	Saturday	9/8/2018	\$26,538.24	34.01%	332.88	388.73	-55.85	(\$749.41)	-2.82%	79.72	68.27	\$13.42	16.83%
Week 1: Totals to Date			\$121,544.70	18.80%	1,800.73	1,843.22	-42.49	(\$570.15)	-0.47%	67.50	65.94	\$13.42	19.88%
9/8/2019	Sunday	9/9/2018	\$0.00	0.00%	3.25	0.00	3.25	\$43.61	0.00%	0.00	0.00	\$13.42	0.00%
9/9/2019	Monday	9/10/2018	\$18,094.52	15.81%	279.60	279.13	0.47	\$6.34	0.04%	64.72	64.83	\$13.42	20.73%
9/10/2019	Tuesday	9/11/2018	\$21,478.33	29.62%	301.43	323.05	-21.62	(\$290.08)	-1.35%	71.25	66.49	\$13.42	18.83%
9/11/2019	Wednesday	9/12/2018	\$20,334.74	17.11%	297.98	308.21	-10.22	(\$137.19)	-0.67%	68.24	65.98	\$13.42	19.66%
9/12/2019	Thursday	9/13/2018	\$22,588.84	30.86%	323.07	337.47	-14.40	(\$193.23)	-0.86%	69.92	66.94	\$13.42	19.19%
9/13/2019	Friday	9/14/2018	\$24,398.39	42.17%	315.15	360.96	-45.81	(\$614.64)	-2.52%	77.42	67.59	\$13.42	17.33%
9/14/2019	Saturday	9/15/2018	\$26,797.77	33.71%	370.83	392.10	-21.27	(\$285.40)	-1.07%	72.26	68.34	\$13.42	18.57%
Week 2: Totals to Date			\$133,692.59	28.53%	1,891.31	2,000.91	-109.60	(\$1,470.59)	-1.10%	70.69	66.82	\$13.42	18.98%
9/15/2019	Sunday	9/16/2018	\$0.00	0.00%	2.50	0.00	2.50	\$33.54	0.00%	0.00	0.00	\$13.42	0.00%
9/16/2019	Monday	9/17/2018	\$19,002.06	18.11%	284.83	290.91	-6.07	(\$81.51)	-0.43%	66.71	65.32	\$13.42	20.11%
9/17/2019	Tuesday	9/18/2018	\$22,044.28	15.10%	319.58	330.40	-10.82	(\$145.12)	-0.66%	68.98	66.72	\$13.42	19.45%
9/18/2019	Wednesday	9/19/2018	\$19,523.67	12.04%	315.57	297.68	17.89	\$240.02	1.23%	61.87	65.59	\$13.42	21.69%
9/19/2019	Thursday	9/20/2018	\$20,823.88	17.57%	287.52	314.56	-27.04	(\$362.83)	-1.74%	72.43	66.20	\$13.42	18.53%
9/20/2019	Friday	9/21/2018	\$23,218.40	20.47%	326.43	345.64	-19.21	(\$257.71)	-1.11%	71.13	67.18	\$13.42	18.86%
9/21/2019	Saturday	9/22/2018	\$25,723.96	24.72%	343.45	378.16	-34.71	(\$465.80)	-1.81%	74.90	68.02	\$13.42	17.91%
Week 3: Totals to Date			\$130,336.25	18.19%	1,879.88	1,957.34	-77.46	(\$1,039.41)	-0.80%	69.33	66.59	\$13.42	19.35%
9/22/2019	Sunday	9/23/2018	\$0.00	0.00%	3.12	0.00	3.12	\$41.82	0.00%	0.00	0.00	\$13.42	0.00%
9/23/2019	Monday	9/24/2018	\$18,742.91	19.89%	279.53	287.54	-8.01	(\$107.49)	-0.57%	67.05	65.18	\$13.42	20.01%
9/24/2019	Tuesday	9/25/2018	\$19,844.20	23.04%	292.55	301.84	-9.29	(\$124.65)	-0.63%	67.83	65.74	\$13.42	19.78%
9/25/2019	Wednesday	9/26/2018	\$20,815.01	25.81%	299.98	314.44	-14.46	(\$194.00)	-0.93%	69.39	66.20	\$13.42	19.34%
9/26/2019	Thursday	9/27/2018	\$21,147.08	13.34%	307.88	318.75	-10.87	(\$145.84)	-0.69%	68.69	66.34	\$13.42	19.54%
9/27/2019	Friday	9/28/2018	\$23,050.14	14.97%	329.68	343.46	-13.77	(\$184.80)	-0.80%	69.92	67.11	\$13.42	19.19%
9/28/2019	Saturday	9/29/2018	\$26,778.35	39.86%	331.52	391.85	-60.33	(\$809.57)	-3.02%	80.78	68.34	\$13.42	16.61%
Week 4: Totals to Date			\$130,377.69	22.82%	1,844.26	1,957.88	-113.62	(\$1,524.53)	-1.17%	70.69	66.59	\$13.42	18.98%
9/29/2019	Sunday	9/30/2018	\$0.00	0.00%	2.82	0.00	2.82	\$37.79	0.00%	0.00	0.00	\$13.42	0.00%
9/30/2019	Monday	10/1/2018	\$17,673.72	5.28%	286.50	273.66	12.83	\$172.22	0.97%	61.69	64.58	\$13.42	21.75%
Week 5: Totals to Date			\$17,673.72	5.29%	289.32	273.66	15.65	\$210.01	1.19%	61.09	64.58	\$13.42	21.97%
Month: Totals to Date			\$533,624.95	21.40%	7,705.51	8,033.03	-327.52	(\$4,394.66)	-0.82%	69.25	66.43	\$13.42	19.38%

Labor

Labor Productivity Parameters For: FSU

BPR Above Minimum: \$77.04

Daily Sales Breakpoint: \$5,450.76

Minimum Staffing Hours: 115