

DayTrack Report

Date: : 11/15/2019 4:17:52 PM

Chick-fil-A

Restaurant: 02242 - The Collection Forsyth FSU

Summary

Current Year's Date	Day of the Week	Last Year's Date	Last Year's Sales	This Year's Sales	Sales % Chg vs. Last Year	This Year's Transaction Count	Transaction Count % Chg	Labor Hours Used	Benchmark Hours	Labor Cost Opportunity \$	Labor Cost Opportunity %	Actual Labor Cost %
11/1/2019	Friday	11/2/2018	\$29,549.34	\$32,369.09	9.54%	3162	5.51%	353.32	488.05	(\$1,875.02)	-5.79%	15.19%
11/2/2019	Saturday	11/3/2018	\$32,532.95	\$37,997.15	16.79%	2946	4.54%	422.63	564.36	(\$1,972.45)	-5.19%	15.48%
Week 1: Totals to Date			\$62,082.29	\$70,366.24	13.34%	6108	5.04%	775.95	1,052.41	(\$3,847.47)	-5.47%	15.35%
11/3/2019	Sunday	11/4/2018	\$0.00	\$0.00	0.00%	0	0.00%	0.00	0.00	\$0.00	0.00%	0.00%
11/4/2019	Monday	11/5/2018	\$21,558.18	\$23,763.72	10.23%	2586	8.93%	367.28	371.36	(\$56.68)	-0.24%	21.51%
11/5/2019	Tuesday	11/6/2018	\$24,514.58	\$28,047.52	14.41%	2750	1.55%	362.80	429.44	(\$927.50)	-3.31%	18.00%
11/6/2019	Wednesday	11/7/2018	\$24,488.53	\$29,748.54	21.47%	3061	14.60%	374.22	452.51	(\$1,089.62)	-3.66%	17.51%
11/7/2019	Thursday	11/8/2018	\$25,289.37	\$27,588.19	9.09%	2881	10.60%	370.38	423.22	(\$735.28)	-2.67%	18.68%
11/8/2019	Friday	11/9/2018	\$29,121.54	\$32,610.41	11.98%	3287	13.31%	376.43	491.32	(\$1,598.85)	-4.90%	16.06%
11/9/2019	Saturday	11/10/2018	\$31,668.78	\$36,208.05	14.33%	3045	12.32%	420.38	540.10	(\$1,666.13)	-4.60%	16.16%
Week 2: Totals to Date			\$156,640.98	\$177,966.43	13.61%	17610	10.27%	2,271.50	2,707.95	(\$6,074.06)	-3.41%	17.76%
11/10/2019	Sunday	11/11/2018	\$0.00	\$0.00	0.00%	0	0.00%	0.00	0.00	\$0.00	0.00%	0.00%
11/11/2019	Monday	11/12/2018	\$21,279.14	\$23,955.01	12.57%	2567	18.24%	365.07	373.29	(\$114.43)	-0.48%	21.21%
11/12/2019	Tuesday	11/13/2018	\$24,570.13	\$24,455.18	-0.46%	2426	-5.75%	334.33	380.23	(\$638.68)	-2.61%	19.03%
11/13/2019	Wednesday	11/14/2018	\$25,938.87	\$29,953.39	15.47%	2870	6.57%	361.13	456.48	(\$1,326.95)	-4.43%	16.78%
11/14/2019	Thursday	11/15/2018	\$27,668.52	\$31,711.96	14.61%	2961	6.51%	351.10	480.87	(\$1,806.01)	-5.70%	15.41%
11/15/2019	Friday	11/16/2018	\$31,284.78	\$22,518.86	0.00%	2217	0.00%	228.20	353.37	(\$1,741.95)	-7.74%	14.10%
11/16/2019	Saturday	11/17/2018	\$34,739.91	\$0.00	0.00%	0	0.00%	0.00	0.00	\$0.00	0.00%	0.00%
Week 3: Totals to Date			\$130,741.44	\$132,594.40	8.71%	13041	4.87%	1,639.84	2,044.23	(\$5,628.02)	-4.24%	17.21%
11/17/2019	Sunday	11/18/2018	\$0.00	\$0.00	0.00%	0	0.00%	0.00	0.00	\$0.00	0.00%	0.00%
11/18/2019	Monday	11/19/2018	\$28,036.85	\$0.00	0.00%	0	0.00%	0.00	0.00	\$0.00	0.00%	0.00%
11/19/2019	Tuesday	11/20/2018	\$29,574.25	\$0.00	0.00%	0	0.00%	0.00	0.00	\$0.00	0.00%	0.00%
11/20/2019	Wednesday	11/21/2018	\$29,103.46	\$0.00	0.00%	0	0.00%	0.00	0.00	\$0.00	0.00%	0.00%
11/21/2019	Thursday	11/22/2018	\$0.00	\$0.00	0.00%	0	0.00%	0.00	0.00	\$0.00	0.00%	0.00%
11/22/2019	Friday	11/23/2018	\$23,631.63	\$0.00	0.00%	0	0.00%	0.00	0.00	\$0.00	0.00%	0.00%
11/23/2019	Saturday	11/24/2018	\$24,578.54	\$0.00	0.00%	0	0.00%	0.00	0.00	\$0.00	0.00%	0.00%
Week 4: Totals to Date			\$0.00	\$0.00	0.00%	0	0.00%	0.00	0.00	\$0.00	0.00%	0.00%
11/24/2019	Sunday	11/25/2018	\$0.00	\$0.00	0.00%	0	0.00%	0.00	0.00	\$0.00	0.00%	0.00%
11/25/2019	Monday	11/26/2018	\$21,789.17	\$0.00	0.00%	0	0.00%	0.00	0.00	\$0.00	0.00%	0.00%
11/26/2019	Tuesday	11/27/2018	\$24,230.25	\$0.00	0.00%	0	0.00%	0.00	0.00	\$0.00	0.00%	0.00%
11/27/2019	Wednesday	11/28/2018	\$25,168.97	\$0.00	0.00%	0	0.00%	0.00	0.00	\$0.00	0.00%	0.00%
11/28/2019	Thursday	11/29/2018	\$24,545.15	\$0.00	0.00%	0	0.00%	0.00	0.00	\$0.00	0.00%	0.00%
11/29/2019	Friday	11/30/2018	\$29,736.76	\$0.00	0.00%	0	0.00%	0.00	0.00	\$0.00	0.00%	0.00%
11/30/2019	Saturday	12/1/2018	\$31,125.21	\$0.00	0.00%	0	0.00%	0.00	0.00	\$0.00	0.00%	0.00%
Week 5: Totals to Date			\$0.00	\$0.00	0.00%	0	0.00%	0.00	0.00	\$0.00	0.00%	0.00%
Month: Totals to Date			\$349,464.71	\$380,927.07	11.81%	36759	7.42%	4,687.28	5,804.59	(\$15,549.54)	-4.08%	17.12%

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Restaurant: 02242 - The Collection Forsyth FSU

Sales

Current Year's Date	Day of the Week	Last Year's Date	Last Year's Sales	This Year's Sales	Sales \$ Chg vs. Last Year	Sales % Chg vs. Last Year	This Year's Sales Goal	Actual vs. Goal \$	Actual vs. Goal %	This Year's Sales Forecast	Actual vs. Forecast \$	Actual vs. Forecast %
11/1/2019	Friday	11/2/2018	\$29,549.34	\$32,369.09	\$2,819.75	9.54%	\$0.00	\$0.00	0.00%	\$35,285.16	(\$2,916.07)	-8.26%
11/2/2019	Saturday	11/3/2018	\$32,532.95	\$37,997.15	\$5,464.20	16.79%	\$0.00	\$0.00	0.00%	\$36,982.33	\$1,014.82	2.74%
Week 1: Totals to Date			\$62,082.29	\$70,366.24	\$8,283.95	13.34%	\$0.00	\$0.00	0.00%	\$72,267.49	(\$1,901.25)	-2.63%
11/4/2019	Monday	11/5/2018	\$21,558.18	\$23,763.72	\$2,205.54	10.23%	\$0.00	\$0.00	0.00%	\$27,410.47	(\$3,646.75)	-13.30%
11/5/2019	Tuesday	11/6/2018	\$24,514.58	\$28,047.52	\$3,532.94	14.41%	\$0.00	\$0.00	0.00%	\$29,428.48	(\$1,380.96)	-4.69%
11/6/2019	Wednesday	11/7/2018	\$24,488.53	\$29,748.54	\$5,260.01	21.47%	\$0.00	\$0.00	0.00%	\$30,163.62	(\$415.08)	-1.38%
11/7/2019	Thursday	11/8/2018	\$25,289.37	\$27,588.19	\$2,298.82	9.09%	\$0.00	\$0.00	0.00%	\$31,127.65	(\$3,539.46)	-11.37%
11/8/2019	Friday	11/9/2018	\$29,121.54	\$32,610.41	\$3,488.87	11.98%	\$0.00	\$0.00	0.00%	\$34,646.18	(\$2,035.77)	-5.88%
11/9/2019	Saturday	11/10/2018	\$31,668.78	\$36,208.05	\$4,539.27	14.33%	\$0.00	\$0.00	0.00%	\$34,083.63	\$2,124.42	6.23%
Week 2: Totals to Date			\$156,640.98	\$177,966.43	\$21,325.45	13.61%	\$0.00	\$0.00	0.00%	\$186,866.92	(\$8,893.60)	-4.76%
11/11/2019	Monday	11/12/2018	\$21,279.14	\$23,955.01	\$2,675.87	12.57%	\$0.00	\$0.00	0.00%	\$24,614.75	(\$659.74)	-2.68%
11/12/2019	Tuesday	11/13/2018	\$24,570.13	\$24,455.18	(\$114.95)	-0.46%	\$0.00	\$0.00	0.00%	\$27,153.91	(\$2,698.73)	-9.94%
11/13/2019	Wednesday	11/14/2018	\$25,938.87	\$29,953.39	\$4,014.52	15.47%	\$0.00	\$0.00	0.00%	\$30,224.33	(\$270.94)	-0.90%
11/14/2019	Thursday	11/15/2018	\$27,668.52	\$31,711.96	\$4,043.44	14.61%	\$0.00	\$0.00	0.00%	\$32,370.27	(\$658.31)	-2.03%
11/15/2019	Friday	11/16/2018	\$31,284.78	\$22,518.86	\$0.00	0.00%	\$0.00	\$0.00	0.00%	\$35,086.65	(\$12,567.79)	-35.82%
11/16/2019	Saturday	11/17/2018	\$34,739.91	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	0.00%	\$34,648.24	\$0.00	0.00%
Week 3: Totals to Date			\$130,741.44	\$132,594.40	\$10,618.88	8.71%	\$0.00	\$0.00	0.00%	\$114,363.26	(\$16,855.51)	-11.28%
11/18/2019	Monday	11/19/2018	\$28,036.85	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	0.00%	\$26,805.10	\$0.00	0.00%
11/19/2019	Tuesday	11/20/2018	\$29,574.25	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	0.00%	\$29,667.50	\$0.00	0.00%
11/20/2019	Wednesday	11/21/2018	\$29,103.46	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	0.00%	\$30,525.00	\$0.00	0.00%
11/21/2019	Thursday	11/22/2018	\$0.00	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	0.00%	\$27,012.00	\$0.00	0.00%
11/22/2019	Friday	11/23/2018	\$23,631.63	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	0.00%	\$32,017.00	\$0.00	0.00%
11/23/2019	Saturday	11/24/2018	\$24,578.54	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	0.00%	\$30,389.00	\$0.00	0.00%
Week 4: Totals to Date			\$0.00	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	0.00%
11/25/2019	Monday	11/26/2018	\$21,789.17	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	0.00%	\$27,511.00	\$0.00	0.00%
11/26/2019	Tuesday	11/27/2018	\$24,230.25	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	0.00%	\$28,989.00	\$0.00	0.00%
11/27/2019	Wednesday	11/28/2018	\$25,168.97	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	0.00%	\$28,815.00	\$0.00	0.00%
11/28/2019	Thursday	11/29/2018	\$24,545.15	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	0.00%
11/29/2019	Friday	11/30/2018	\$29,736.76	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	0.00%	\$27,043.00	\$0.00	0.00%
11/30/2019	Saturday	12/1/2018	\$31,125.21	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	0.00%	\$28,972.00	\$0.00	0.00%
Week 5: Totals to Date			\$0.00	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	0.00%
Month: Totals to Date			\$349,464.71	\$380,927.07	\$40,228.28	11.81%	\$0.00	\$0.00	0.00%	\$373,497.67	(\$27,650.36)	-6.77%

Transaction Count

Current Year's Date	Day of the Week	Last Year's Date	Sales % Chg vs. Last Year	Last Year's Transaction Count	This Year's Transaction Count	Transaction Count # Chg	Transaction Count % Chg
11/1/2019	Friday	11/2/2018	9.54%	2997	3162	165	5.51%
11/2/2019	Saturday	11/3/2018	16.79%	2818	2946	128	4.54%
Week 1: Totals to Date			13.34%	5815	6108	293	5.04%
11/4/2019	Monday	11/5/2018	10.23%	2374	2586	212	8.93%
11/5/2019	Tuesday	11/6/2018	14.41%	2708	2750	42	1.55%
11/6/2019	Wednesday	11/7/2018	21.47%	2671	3061	390	14.60%
11/7/2019	Thursday	11/8/2018	9.09%	2605	2881	276	10.60%
11/8/2019	Friday	11/9/2018	11.98%	2901	3287	386	13.31%
11/9/2019	Saturday	11/10/2018	14.33%	2711	3045	334	12.32%
Week 2: Totals to Date			13.61%	15970	17610	1640	10.27%
11/11/2019	Monday	11/12/2018	12.57%	2171	2567	396	18.24%
11/12/2019	Tuesday	11/13/2018	-0.46%	2574	2426	-148	-5.75%
11/13/2019	Wednesday	11/14/2018	15.47%	2693	2870	177	6.57%
11/14/2019	Thursday	11/15/2018	14.61%	2780	2961	181	6.51%
11/15/2019	Friday	11/16/2018	0.00%	3056	2217	0	0.00%
11/16/2019	Saturday	11/17/2018	0.00%	2982	0	0	0.00%
Week 3: Totals to Date			8.71%	13274	13041	606	4.87%
11/18/2019	Monday	11/19/2018	0.00%	2767	0	0	0.00%
11/19/2019	Tuesday	11/20/2018	0.00%	2799	0	0	0.00%
11/20/2019	Wednesday	11/21/2018	0.00%	2690	0	0	0.00%
11/21/2019	Thursday	11/22/2018	0.00%	0	0	0	0.00%
11/22/2019	Friday	11/23/2018	0.00%	2159	0	0	0.00%
11/23/2019	Saturday	11/24/2018	0.00%	2217	0	0	0.00%
Week 4: Totals to Date			0.00%	0	0	0	0.00%
11/25/2019	Monday	11/26/2018	0.00%	2370	0	0	0.00%
11/26/2019	Tuesday	11/27/2018	0.00%	2508	0	0	0.00%
11/27/2019	Wednesday	11/28/2018	0.00%	2567	0	0	0.00%
11/28/2019	Thursday	11/29/2018	0.00%	2590	0	0	0.00%
11/29/2019	Friday	11/30/2018	0.00%	3101	0	0	0.00%
11/30/2019	Saturday	12/1/2018	0.00%	2569	0	0	0.00%
Week 5: Totals to Date			0.00%	0	0	0	0.00%
Month: Totals to Date			11.81%	35059	36759	2539	7.42%

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Labor

Current Year's Date	Day of the Week	Last Year's Date	This Year's Sales	Sales % Chg vs. Last Year	Labor Hours Used	Benchmark Hours	Hours Difference	Labor Cost Opportunity \$	Labor Cost Opportunity %	Actual Productivity Rate	Benchmark Productivity Rate	Average Wage Rate	Actual Labor Cost %
11/1/2019	Friday	11/2/2018	\$32,369.09	9.54%	353.32	488.05	-134.73	(\$1,875.02)	-5.79%	91.62	66.32	\$13.92	15.19%
11/2/2019	Saturday	11/3/2018	\$37,997.15	16.79%	422.63	564.36	-141.73	(\$1,972.45)	-5.19%	89.91	67.33	\$13.92	15.48%
Week 1: Totals to Date			\$70,366.24	13.34%	775.95	1,052.41	-276.46	(\$3,847.47)	-5.47%	90.68	66.86	\$13.92	15.35%
11/3/2019	Sunday	11/4/2018	\$0.00	0.00%	0.00	0.00	0.00	\$0.00	0.00%	0.00	0.00	\$0.00	0.00%
11/4/2019	Monday	11/5/2018	\$23,763.72	10.23%	367.28	371.36	-4.07	(\$56.68)	-0.24%	64.70	63.99	\$13.92	21.51%
11/5/2019	Tuesday	11/6/2018	\$28,047.52	14.41%	362.80	429.44	-66.64	(\$927.50)	-3.31%	77.31	65.31	\$13.92	18.00%
11/6/2019	Wednesday	11/7/2018	\$29,748.54	21.47%	374.22	452.51	-78.29	(\$1,089.62)	-3.66%	79.50	65.74	\$13.92	17.51%
11/7/2019	Thursday	11/8/2018	\$27,588.19	9.09%	370.38	423.22	-52.83	(\$735.28)	-2.67%	74.49	65.19	\$13.92	18.68%
11/8/2019	Friday	11/9/2018	\$32,610.41	11.98%	376.43	491.32	-114.88	(\$1,598.85)	-4.90%	86.63	66.37	\$13.92	16.06%
11/9/2019	Saturday	11/10/2018	\$36,208.05	14.33%	420.38	540.10	-119.72	(\$1,666.13)	-4.60%	86.13	67.04	\$13.92	16.16%
Week 2: Totals to Date			\$177,966.43	13.61%	2,271.50	2,707.95	-436.45	(\$6,074.06)	-3.41%	78.35	65.72	\$13.92	17.76%
11/10/2019	Sunday	11/11/2018	\$0.00	0.00%	0.00	0.00	0.00	\$0.00	0.00%	0.00	0.00	\$0.00	0.00%
11/11/2019	Monday	11/12/2018	\$23,955.01	12.57%	365.07	373.29	-8.22	(\$114.43)	-0.48%	65.62	64.17	\$13.92	21.21%
11/12/2019	Tuesday	11/13/2018	\$24,455.18	-0.46%	334.33	380.23	-45.89	(\$638.68)	-2.61%	73.15	64.32	\$13.92	19.03%
11/13/2019	Wednesday	11/14/2018	\$29,953.39	15.47%	361.13	456.48	-95.35	(\$1,326.95)	-4.43%	82.94	65.62	\$13.92	16.78%
11/14/2019	Thursday	11/15/2018	\$31,711.96	14.61%	351.10	480.87	-129.77	(\$1,806.01)	-5.70%	90.32	65.95	\$13.92	15.41%
11/15/2019	Friday	11/16/2018	\$22,518.86	0.00%	228.20	353.37	-125.17	(\$1,741.95)	-7.74%	98.68	63.73	\$13.92	14.10%
11/16/2019	Saturday	11/17/2018	\$0.00	0.00%	0.00	0.00	0.00	\$0.00	0.00%	0.00	0.00	\$0.00	0.00%
Week 3: Totals to Date			\$132,594.40	8.71%	1,639.84	2,044.23	-404.40	(\$5,628.02)	-4.24%	80.86	64.86	\$13.92	17.21%
11/17/2019	Sunday	11/18/2018	\$0.00	0.00%	0.00	0.00	0.00	\$0.00	0.00%	0.00	0.00	\$0.00	0.00%
11/18/2019	Monday	11/19/2018	\$0.00	0.00%	0.00	0.00	0.00	\$0.00	0.00%	0.00	0.00	\$0.00	0.00%
11/19/2019	Tuesday	11/20/2018	\$0.00	0.00%	0.00	0.00	0.00	\$0.00	0.00%	0.00	0.00	\$0.00	0.00%
11/20/2019	Wednesday	11/21/2018	\$0.00	0.00%	0.00	0.00	0.00	\$0.00	0.00%	0.00	0.00	\$0.00	0.00%
11/21/2019	Thursday	11/22/2018	\$0.00	0.00%	0.00	0.00	0.00	\$0.00	0.00%	0.00	0.00	\$0.00	0.00%
11/22/2019	Friday	11/23/2018	\$0.00	0.00%	0.00	0.00	0.00	\$0.00	0.00%	0.00	0.00	\$0.00	0.00%
11/23/2019	Saturday	11/24/2018	\$0.00	0.00%	0.00	0.00	0.00	\$0.00	0.00%	0.00	0.00	\$0.00	0.00%
Week 4: Totals to Date			\$0.00	0.00%	0.00	0.00	0.00	\$0.00	0.00%	0.00	0.00	\$0.00	0.00%
11/24/2019	Sunday	11/25/2018	\$0.00	0.00%	0.00	0.00	0.00	\$0.00	0.00%	0.00	0.00	\$0.00	0.00%
11/25/2019	Monday	11/26/2018	\$0.00	0.00%	0.00	0.00	0.00	\$0.00	0.00%	0.00	0.00	\$0.00	0.00%
11/26/2019	Tuesday	11/27/2018	\$0.00	0.00%	0.00	0.00	0.00	\$0.00	0.00%	0.00	0.00	\$0.00	0.00%
11/27/2019	Wednesday	11/28/2018	\$0.00	0.00%	0.00	0.00	0.00	\$0.00	0.00%	0.00	0.00	\$0.00	0.00%
11/28/2019	Thursday	11/29/2018	\$0.00	0.00%	0.00	0.00	0.00	\$0.00	0.00%	0.00	0.00	\$0.00	0.00%
11/29/2019	Friday	11/30/2018	\$0.00	0.00%	0.00	0.00	0.00	\$0.00	0.00%	0.00	0.00	\$0.00	0.00%
11/30/2019	Saturday	12/1/2018	\$0.00	0.00%	0.00	0.00	0.00	\$0.00	0.00%	0.00	0.00	\$0.00	0.00%
Week 5: Totals to Date			\$0.00	0.00%	0.00	0.00	0.00	\$0.00	0.00%	0.00	0.00	\$0.00	0.00%
Month: Totals to Date			\$380,927.07	11.81%	4,687.28	5,804.59	-1,117.31	(\$15,549.54)	-4.08%	81.27	65.63	\$13.92	17.12%

DayTrack Report

Chick-fil-A

Date: : 11/15/2019 4:17:52 PM

Restaurant: 02242 - The Collection Forsyth FSU

Labor

Labor Productivity Parameters For: FSU

BPR Above Minimum: \$72.10

Daily Sales Breakpoint: \$5,331.58

Minimum Staffing Hours: 115